WOOLWORTHS GROUP

Live better together

Q1 F22 sales announcement



Incredible team effort during very challenging quarter

The Delta variant has continued to cause major disruptions to our stores and supply chain during the quarter, especially in NSW and Victoria. Extended lockdowns have seen our Food businesses benefit from increased consumption at home, with strong sales growth in Australian and New Zealand Food. On the other hand, BIG W has been negatively impacted as a result of trading restrictions. Our team has been working tirelessly and with agility to ensure our customers have access to food and everyday essentials. Since the beginning of the Delta outbreak, over 22,000 team members have had to isolate, and we have had over 1,500 exposure sites.

CEO, Brad Banducci



Q1 F22 sales highlights

\$16,070M ▲ 7.8% vs Q1 F21

Group eCommerce **\$1,879**M

▲ 53.5% vs Q1 F21

Australian Food total sales

\$12,271M

▲ 3.9% vs Q1 F21

New Zealand Food total sales (NZD)

\$2,060M

▲ 9.7% vs Q1 F21

BIG W total sales

\$920M

▼ 17.5% vs Q1 F21

- 1. Growth rate is based on continuing operations only.
- 2. Group eCommerce sales have been restated to exclude Woolworths at Work.

Looking ahead

I want to thank our team for their resilience and the way in which they have continued to serve our customers and communities under very trying circumstances. Looking forward, we are excited about helping our customers celebrate a much-needed festive season in a safe and enjoyable way.



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